

The Highest Quality of Natale Design/Build

by Judee Cosentino

Any resident of South County can attest to the beauty of owning a home on the shoreline, whether it's their year-round dwelling or as a haven during the summer months; a dream house built from scratch or a renovation of an older home, as beautiful to the eye as the Rhode Island coastal view itself. For Natale Design/Build, the highest quality of workmanship is prevalent in the finished product; all you have to do is walk through a Natale home and see it for yourself.



Besides owner Paul Natale's ability to see a home's design both two- and three-dimensionally, his ultimate goal is to ensure the best quality when building a home. Years of the good old-fashioned workmanship and discipline taught by Italian carpenters in Ridgefield, Connecticut have stuck with him his whole life. After starting in his own business in 1980, he found his way to Rhode Island in 1987, bringing his craftsmanship and strong work ethic to our stunning shoreline. "The people that I work for here now are the same kind that I worked for in Connecticut...they're used to that quality and honesty," Paul says. "In that situation, a lot of trust is involved."

There's no doubt that those who meet Paul and his crew know that their homes are in solid hands, which is imperative when they're building your house. Besides the comfort of knowing that Paul is as good as his word when he says Quality, is the assurance that your walls will withstand a coastal storm or your feet will not splinter through the floorboards. "The big thing is quality, that's what we're known for; we don't hold back on anything," Paul states.

Since they are essentially going to be business partners for the several months involved with the house's construction, Paul also values the relationship with his clients. "Sometimes people will come to us with folders full of pictures and they know what they want," he says. Or if they aren't sure yet: "One of the big challenges is to read their minds and try to figure out what they want. We start talking to them and get information. We're flexible that way – we don't just push ideas," Paul states.

Handling the design aspects of the family business, such as sketching the floor plans to bring your dream home to life, is Paul's son Jared, who holds a Degree from New England Tech in Architectural Building Technology. "They look at me to get the wheels turning. I make that happen as much as I can and it evolves from there," Jared says. And since the paperwork of permits and design approvals comes with the territory, you can save yourself a headache by letting Natale Design/Build handle all those aspects of the planning.

Overseeing every project personally is an honest day's work that matters to Paul, to do the best work with your hands and see the results. "In the end, it's how well it comes out – the quality of our work is what is most important to us."

Natale Design/Build

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